



**TRANSFER ARTICULATION AGREEMENT**  
**between**  
**BOROUGH OF MANHATTAN COMMUNITY COLLEGE**  
**and**  
**RENNES SCHOOL OF BUSINESS, FRANCE**

The intent of this articulation agreement is to define the procedures for seamless transfer between Rennes School of Business (hereinafter Rennes SB) and Borough of Manhattan Community College of the City University of New York (hereinafter BMCC). Both entities agree to mutual cooperation in establishing and maintaining articulation for their respective programs:

- 1) BMCC Associate in Science degrees in Business Administration, Digital Marketing, and Financial Management and Associate in Applied Science degrees in Business Management and Small Business Entrepreneurship with its campus located at 199 Chambers Street, New York, NY 10007.
- 2) Rennes SB International Bachelor Program in Management with its campus located at 2 rue Robert d'Arbrissel, 35065, Rennes, France.

The agreement is intended for students having completed areas an associate degree in one of the aforementioned programs, and who wish to transfer to Rennes SB and obtain Rennes SB International Bachelor Program in Management Degree.

Firm arrangements between departments and institutions provide the opportunity for these students to obtain a complete Bachelor degree through a program-to-program agreement, at the outset of their community college education.

- 1) Rennes SB agrees to accept all business/business-related credits, which should represent 45 US credits of the associate degree (see Appendix A). Up to 25 of general education credits will also be accepted.

If a student has only completed between 35 and 45 US business-related credits, an online Business & Management Preparation course must be completed before the start of the semester. This program will help students acquire the understanding of concepts in the following five key areas of Business & Management: Marketing; Strategy & Innovation; Finance & Accounting; Supply Chain Management; and Organizational Behavior & Human Resource Management.

- 2) Students who have completed their associate degree at BMCC may transfer to Rennes SB's International Bachelor Program in Management with senior standing provided that the student has completed all business courses identified in Appendix A, with a cumulative GPA of 3.00 or higher.
- 3) Students who earn an associate degree in one of the aforementioned programs at BMCC are guaranteed admission to the last and final year of the International Bachelor Program in Management if all prerequisites are met.
- 4) After completing the International Bachelor Program in Management, students may apply to one of the Master Programs in Management/Business offered at Rennes SB for only one year, should they wish to pursue their studies (2+1+1).

- 5) Under this agreement, the tuition fees of the last year of the International Bachelor Program in Management amount 9000 euros for the whole degree for the 2020 - 2021 cohort.

Rennes School of Business is eligible to receive students with Federal Aid from the US through Federal Direct Loan Program.

- 6) BMCC will inform prospective students of the 2 + 1 and 2+1+1 opportunities and will promote them on their website. When feasible, BMCC will provide Rennes SB with the contact information of students interested by this articulation agreement.
- 7) BMCC and Rennes SB will assign a staff member to serve as liaison, to assure maintenance of communication between the two institutions. Representatives from both institutions will consult, whenever changes in policy or curricula arise, which may affect students transferring under the terms of this agreement.

This agreement will be in effect initially for three years, beginning fall 2020 with a review every year by both parties. Any revisions the parties deem necessary must be evidenced in writing and signed by the authorized officials of each institution. The agreement may be terminated by either party for due cause and after adequate notice of not less than six months, if deemed necessary by either party.

**APPENDIX A**

<b>Degree program for which students are considered at RSB</b>	<b>Year of Entry at RSB</b>	<b>Degree program at BMCC</b>	<b>Concentration / Pathway / classes students MUST complete at BMCC</b>	<b>GPA RSB requires for consideration of transfer/progression applications from BMCC</b>
International Bachelor Program in Management (IBPM)	Year 3	A.A.S in Business Management	<ul style="list-style-type: none"> <li>- Specialization in Finance &amp; Banking</li> <li>- Specialization in Marketing</li> <li>- Specialization in General Management</li> <li>- Specialization in Hotels, Travel and Tourism</li> </ul>	Overall GPA 3.0
		A.A.S Small Business Entrepreneurship	-All Curriculum Requirements	
		A.S in Digital Marketing	-All Curriculum Requirements + - Any program Electives	
		A.S Business Administration	-All Curriculum Requirements + -Business elective (list required)	
		A.S Financial Management	All Curriculum Requirements + - Any program Electives (excluding MAT 301)	

**Transfer Degree Map: BMCC to Rennes School of Business**  
**International Bachelor Program in Management**  
**Finance & Banking, Sales & Marketing or Purchasing & Supply Chain Specialization**

3 – Year Suggested Plan for Transfer of A.S. in Business Administration 2019-2020 Catalog Year							
First Year - Freshman							
Semester One				Semester Two			
Course	Requirement	Course Name	Crs.	Course	Requirement	Course Name	Crs.
MAT 206	Gen. Ed.	Precalculus	4	MAT 301	Gen. Ed.	Calculus I	4
ENG 101	Gen. Ed.	English Composition	3	ENG 201	Gen. Ed.	Introduction to Literature	3
BUS 104	Business/Major	Introduction to Business	3	BUS 110	Business/Major	Business Law	3
SPE 100	Gen. Ed.	Fundamentals of Speech	3	MAR 100	Business/Major	Introduction to Marketing	3
XXX xxx	Gen. Ed.	World Cultures and Global Issues Course	3	CIS 200	Major	Introduction Systems and Technologies	3
<b>Total</b>			<b>16</b>	<b>Total</b>			<b>16</b>
Second Year - Sophomore							
Semester Three				Semester Four			
Course	Requirement	Course Name	Crs.	Course	Requirement	Course Name	Crs.
ECO 201	Gen. Ed./Business	Macroeconomics	3	ECO 202	Gen. Ed./Business	Macroeconomics	3
MAT 209	Major	Statistics	4	BUS 200	Business/Major	Business Organization & Management	3
XXX xxx	Gen. Ed.	Scientific World Course	3	XXX xxx	Gen. Ed.	Creative Expression Course	3
XXX xxx	Gen. Ed.	Life and Physical Sciences Course	3	XXX xxx	Business/Major	Business Elective	3
ACC 122	Business/Major	Accounting Principles I	3				
<b>Total</b>			<b>16</b>	<b>Total</b>			<b>12</b>
Summer Session							
Business Preparatory – Online Course ( <i>completed prior to entering the program in France, contact Rennes School of Business for course registration</i> )							
Third Year – Rennes School of Business (Rennes, France)							
Fall Semester				Spring Semester			
	Course Name		ECTS		Course Name		ECTS
Compulsory Modules in Mgmt.	International HR Management		4	Compulsory Modules in Mgmt.	Business Ethics		4
	Project Management		4		International Negotiation Skills		4
	Entrepreneurship and Innovation Mgmt: Fundamentals		4		Strategy		4
Specialization (select one track)	<b>Finance &amp; Banking:</b> Financial Mathematics, Concepts of Corporate Finance and Finance Analysis		4	Specialization (select one track)	<b>Finance &amp; Banking:</b> Financial Markets and Risk Management, Banking Systems and Services, and Fundamentals of Auditing		4
	<b>Sales &amp; Marketing:</b> Distribution and Channel Management, Marketing Metrics, and Salesmanship and Sales Force Management		4		<b>Sales &amp; Marketing:</b> Digital Marketing, Business to Business Marketing, and Merchandising		4
	<b>Purchasing &amp; Supply Chain:</b> Supply Chain Management, Purchase Management, and Inventory Management & Warehousing		4		<b>Purchasing &amp; Supply Chain:</b> Production Systems, Sourcing, and Transportation and Distribution		4
Language Modules (select one option)	French Language OR French Culture for International Students		3	Language Modules (select one option)	French Language OR French Culture for International Students		3
Transversal Skills	Presentation Guideline for Project Writing		---	Career Services	Career Coaching 2		---
Compulsory Events	International Fair		---	Bachelor Dissertation – Junior Specialist		10	
	Career Forum		---	Final Internship Junior Specialist: min. 8 weeks (May/December)		P/F	
			<b>27</b>			<b>Total</b>	<b>37</b>

**Transfer Degree Map: BMCC to Rennes School of Business**  
**International Bachelor Program in Management**  
**Finance & Banking, Sales & Marketing or Purchasing & Supply Chain Specialization**

3 – Year Suggested Plan for Transfer of A.A.S. in Business Management: Finance and Banking 2019-2020 Catalog Year							
First Year - Freshman							
Semester One				Semester Two			
Course	University	Course Name	Crs.	Course	Requirement	Course Name	Crs.
ENG 101	Gen. Ed.	English Composition	3	FNB 250	Business/Major	Money and Banking	3
BUS 104	Business/Major	Introduction to Business	3	ENG 201	Gen. Ed.	Introduction to Literature	3
CIS 100	Major	Introduction to Computer Applications	3	BUS 110	Business/Major	Business Law	3
FNB 100	Business/Major	Introduction to Finance	3	ACC 122	Business/Major	Accounting Principles I	3
MAT 150	Gen. Ed.	Introduction to Statistics	4	SPE 100	Gen. Ed.	Fundamentals of Speech	3
<b>Total</b>			<b>16</b>	<b>Total</b>			<b>15</b>
Second Year - Sophomore							
Semester Three				Semester Four			
Course	Requirement	Course Name	Crs.	Course	Requirement	Course Name	Crs.
ECO 201	Gen. Ed./Business	Macroeconomics	3	FNB 300	Business/Major	Investments	3
FNB 230	Business/Major	Financial Management	3	BUS 220	Business/Major	Managerial Decision Making	3
BUS 150	Business/Major	Business Communication	3	CED 361	Business/Major	Business Management Internship I	2
MAR 100	Business/Major	Introduction to Marketing	3	AST 110	Gen. Ed.	General Astronomy	4
BUS 210	Business/Major	Business Methods	3	XXX xxx	Gen. Elective	General Elective	2
<b>Total</b>			<b>15</b>	<b>Total</b>			<b>14</b>
Summer Session							
Business Preparatory – Online Course (completed prior to entering the program in France, contact Rennes School of Business for course registration)							
Third Year – Rennes School of Business (Rennes, France)							
Fall Semester				Spring Semester			
	Course Name		ECTS		Course Name		ECTS
Compulsory Modules in Mgmt.	International HR Management		4	Compulsory Modules in Mgmt.	Business Ethics		4
	Project Management		4		International Negotiation Skills		4
	Entrepreneurship and Innovation Mgmt: Fundamentals		4		Strategy		4
Specialization (select one track)	<b>Finance &amp; Banking:</b> Financial Mathematics, Concepts of Corporate Finance and Finance Analysis		4	Specialization (select one track)	<b>Finance &amp; Banking:</b> Financial Markets and Risk Management, Banking Systems and Services, and Fundamentals of Auditing		4
	<b>Sales &amp; Marketing:</b> Distribution and Channel Management, Marketing Metrics, and Salesmanship and Sales Force Management		4		<b>Sales &amp; Marketing:</b> Digital Marketing, Business to Business Marketing, and Merchandising		4
	<b>Purchasing &amp; Supply Chain:</b> Supply Chain Management, Purchase Management, and Inventory Management & Warehousing		4		<b>Purchasing &amp; Supply Chain:</b> Production Systems, Sourcing, and Transportation and Distribution		4
Language Modules (select one option)	French Language OR French Culture for International Students		3	Language Modules (select one option)	French Language OR French Culture for International Students		3
Transversal Skills	Presentation Guideline for Project Writing		---	Career Services	Career Coaching 2		---
Compulsory Events	International Fair		---	Bachelor Dissertation – Junior Specialist		10	
	Career Forum		---	Final Internship Junior Specialist: min. 8 weeks (May/December)		P/F	
			<b>27</b>		<b>Total</b>		<b>37</b>

**Transfer Degree Map: BMCC to Rennes School of Business**  
**International Bachelor Program in Management**  
**Finance & Banking, Sales & Marketing or Purchasing & Supply Chain Specialization**

3 – Year Suggested Plan for Transfer of A.A.S. in Business Management: General Management 2019-2020 Catalog Year							
First Year - Freshman							
Semester One				Semester Two			
Course	University	Course Name	Crs.	Course	Requirement	Course Name	Crs.
ENG 101	Gen. Ed.	English Composition	3	ENG 201	Gen. Ed.	Introduction to Literature	3
BUS 104	Business/Major	Introduction to Business	3	BUS 110	Business/Major	Business Law	3
SPE 100	Gen. Ed.	Fundamentals of Speech	3	XXX xxx	Gen. Elective	General Elective	2
SBE 100	Business/Major	Product and Service Creation	3	MAR 100	Business/Major	Introduction to Marketing	3
MAT 150	Gen. Ed.	Introduction to Statistics	4	CIS 100	Major	Introduction to Computer Applications	3
<b>Total</b>			<b>16</b>	<b>Total</b>			<b>14</b>
Second Year - Sophomore							
Semester Three				Semester Four			
Course	Requirement	Course Name	Crs.	Course	Requirement	Course Name	Crs.
ECO 201	Gen. Ed./Business	Macroeconomics	3	BUS 311	Business/Major	Human Resource Management	3
ACC 122	Business/Major	Accounting Principles I	3	BUS 220	Business/Major	Managerial Decision Making	3
BUS 150	Business/Major	Business Communication	3	CED 361	Business/Major	Business Management Internship I	2
FNB 100	Business/Major	Introduction to Finance	3	AST 110	Gen. Ed.	General Astronomy	4
BUS 210	Business/Major	Business Methods	3	BUS 200	Business/Major	Business Organization & Management	3
<b>Total</b>			<b>15</b>	<b>Total</b>			<b>15</b>
Summer Session							
Business Preparatory – Online Course <i>(completed prior to entering the program in France, contact Rennes School of Business for course registration)</i>							
Third Year – Rennes School of Business (Rennes, France)							
Fall Semester				Spring Semester			
	Course Name		ECTS		Course Name		ECTS
Compulsory Modules in Mgmt.	International HR Management		4	Compulsory Modules in Mgmt.	Business Ethics		4
	Project Management		4		International Negotiation Skills		4
	Entrepreneurship and Innovation Mgmt: Fundamentals		4		Strategy		4
Specialization (select one track)	<b>Finance &amp; Banking:</b> Financial Mathematics, Concepts of Corporate Finance and Finance Analysis		4	Specialization (select one track)	<b>Finance &amp; Banking:</b> Financial Markets and Risk Management, Banking Systems and Services, and Fundamentals of Auditing		4
	<b>Sales &amp; Marketing:</b> Distribution and Channel Management, Marketing Metrics, and Salesmanship and Sales Force Management		4		<b>Sales &amp; Marketing:</b> Digital Marketing, Business to Business Marketing, and Merchandising		4
	<b>Purchasing &amp; Supply Chain:</b> Supply Chain Management, Purchase Management, and Inventory Management & Warehousing		4		<b>Purchasing &amp; Supply Chain:</b> Production Systems, Sourcing, and Transportation and Distribution		4
Language Modules (select one option)	French Language OR French Culture for International Students		3	Language Modules (select one option)	French Language OR French Culture for International Students		3
Transversal Skills	Presentation Guideline for Project Writing		---	Career Services	Career Coaching 2		---
Compulsory Events	International Fair		---	Bachelor Dissertation – Junior Specialist		10	
	Career Forum		---	Final Internship Junior Specialist: min. 8 weeks (May/December)		P/F	
			<b>27</b>	<b>Total</b>			<b>37</b>

**Transfer Degree Map: BMCC to Rennes School of Business**  
**International Bachelor Program in Management**  
**Finance & Banking, Sales & Marketing or Purchasing & Supply Chain Specialization**

3 – Year Suggested Plan for Transfer of A.A.S. in Business Management: Hotels, Travel and Tourism 2019-2020 Catalog Year							
First Year - Freshman							
Semester One				Semester Two			
Course	University	Course Name	Crs.	Course	Requirement	Course Name	Crs.
ENG 101	Gen. Ed.	English Composition	3	HTT 200	Business/Major	Introduction to Hotel, Travel & Tourism	3
BUS 104	Business/Major	Introduction to Business	3	ENG 201	Gen. Ed.	Introduction to Literature	3
MAT 150	Gen. Ed.	Introduction to Statistics	4	BUS 110	Business/Major	Business Law	3
SPE 100	Gen. Ed.	Fundamentals of Speech	3	BUS 210	Business/Major	Business Methods	3
ACC 122	Business/Major	Accounting Principles I	3	CIS 100	Major	Introduction to Computer Applications	3
<b>Total</b>			<b>16</b>	<b>Total</b>			<b>15</b>
Second Year - Sophomore							
Semester Three				Semester Four			
Course	Requirement	Course Name	Crs.	Course	Requirement	Course Name	Crs.
HTT 201	Business/Major	Introduction to Travel Operations	3	HTT 301	Business/Major	World Markets	3
FNB 100	Business/Major	Introduction to Finance	3	BUS 220	Business/Major	Managerial Decision Making	3
BUS 150	Business/Major	Business Communication	3	CED 361	Business/Major	Business Management Internship I	2
MAR 100	Business/Major	Introduction to Marketing	3	ECO 201	Gen. Ed./Business	Macroeconomics	3
AST 110	Gen. Ed.	General Astronomy	4	XXX xxx	Gen. Elective	General Elective	2
<b>Total</b>			<b>16</b>	<b>Total</b>			<b>13</b>
Summer Session							
Business Preparatory – Online Course <i>(completed prior to entering the program in France, contact Rennes School of Business for course registration)</i>							
Third Year – Rennes School of Business (Rennes, France)							
Fall Semester				Spring Semester			
	Course Name		ECTS		Course Name		ECTS
Compulsory Modules in Mgmt.	International HR Management		4	Compulsory Modules in Mgmt.	Business Ethics		4
	Project Management		4		International Negotiation Skills		4
	Entrepreneurship and Innovation Mgmt: Fundamentals		4		Strategy		4
Specialization (select one track)	<b>Finance &amp; Banking:</b> Financial Mathematics, Concepts of Corporate Finance and Finance Analysis		4	Specialization (select one track)	<b>Finance &amp; Banking:</b> Financial Markets and Risk Management, Banking Systems and Services, and Fundamentals of Auditing		4
	<b>Sales &amp; Marketing:</b> Distribution and Channel Management, Marketing Metrics, and Salesmanship and Sales Force Management		4		<b>Sales &amp; Marketing:</b> Digital Marketing, Business to Business Marketing, and Merchandising		4
	<b>Purchasing &amp; Supply Chain:</b> Supply Chain Management, Purchase Management, and Inventory Management & Warehousing		4		<b>Purchasing &amp; Supply Chain:</b> Production Systems, Sourcing, and Transportation and Distribution		4
Language Modules (select one option)	French Language OR French Culture for International Students		3	Language Modules (select one option)	French Language OR French Culture for International Students		3
Transversal Skills	Presentation Guideline for Project Writing		---	Career Services	Career Coaching 2		---
Compulsory Events	International Fair		---	Bachelor Dissertation – Junior Specialist			10
	Career Forum		---	Final Internship Junior Specialist: min. 8 weeks (May/December)			P/F
			<b>27</b>		<b>Total</b>		<b>37</b>

**Transfer Degree Map: BMCC to Rennes School of Business**  
**International Bachelor Program in Management**  
**Finance & Banking, Sales & Marketing or Purchasing & Supply Chain Specialization**

3 – Year Suggested Plan for Transfer of A.A.S. in Business Management: Marketing 2019-2020 Catalog Year							
First Year - Freshman							
Semester One				Semester Two			
Course	University	Course Name	Crs.	Course	Requirement	Course Name	Crs.
ENG 101	Gen. Ed.	English Composition	3	MAR 100	Business/Major	Introduction to Marketing	3
BUS 104	Business/Major	Introduction to Business	3	ENG 201	Gen. Ed.	Introduction to Literature	3
CIS 100	Major	Introduction to Computer Applications	3	BUS 110	Business/Major	Business Law	3
MAT 150	Gen. Ed.	Introduction to Statistics	4	ACC 122	Business/Major	Accounting Principles I	3
SPE 100	Gen. Ed.	Fundamentals of Speech	3	ECO 201	Gen. Ed./Business	Macroeconomics	3
<b>Total</b>			<b>16</b>	<b>Total</b>			<b>15</b>
Second Year - Sophomore							
Semester Three				Semester Four			
Course	Requirement	Course Name	Crs.	Course	Requirement	Course Name	Crs.
FNB 100	Business/Major	Introduction to Finance	3	MAR 300	Business/Major	Sales Principles and Practices	3
MAR 210	Business/Major	Consumer Motivation	3	BUS 220	Business/Major	Managerial Decision Making	3
BUS 150	Business/Major	Business Communication	3	CED 361	Business/Major	Business Management Internship I	2
MAR 220	Business/Major	Essentials of Advertising	3	AST 110	Gen. Ed.	General Astronomy	4
BUS 210	Business/Major	Business Methods	3	XXX xxx	Gen. Elective	General Elective	2
<b>Total</b>			<b>15</b>	<b>Total</b>			<b>14</b>
Summer Session							
<i>Business Preparatory – Online Course (completed prior to entering the program in France, contact Rennes School of Business for course registration)</i>							
Third Year – Rennes School of Business (Rennes, France)							
Fall Semester				Spring Semester			
	Course Name		ECTS		Course Name		ECTS
Compulsory Modules in Mgmt.	International HR Management		4	Compulsory Modules in Mgmt.	Business Ethics		4
	Project Management		4		International Negotiation Skills		4
	Entrepreneurship and Innovation Mgmt: Fundamentals		4		Strategy		4
Specialization (select one track)	<b>Finance &amp; Banking:</b> Financial Mathematics, Concepts of Corporate Finance and Finance Analysis		4	Specialization (select one track)	<b>Finance &amp; Banking:</b> Financial Markets and Risk Management, Banking Systems and Services, and Fundamentals of Auditing		4
	<b>Sales &amp; Marketing:</b> Distribution and Channel Management, Marketing Metrics, and Salesmanship and Sales Force Management		4		<b>Sales &amp; Marketing:</b> Digital Marketing, Business to Business Marketing, and Merchandising		4
	<b>Purchasing &amp; Supply Chain:</b> Supply Chain Management, Purchase Management, and Inventory Management & Warehousing		4		<b>Purchasing &amp; Supply Chain:</b> Production Systems, Sourcing, and Transportation and Distribution		4
Language Modules (select one option)	French Language OR French Culture for International Students		3	Language Modules (select one option)	French Language OR French Culture for International Students		3
Transversal Skills	Presentation Guideline for Project Writing		---	Career Services	Career Coaching 2		---
Compulsory Events	International Fair		---	Bachelor Dissertation – Junior Specialist			10
	Career Forum		---	Final Internship Junior Specialist: min. 8 weeks (May/December)			P/F
			<b>27</b>	<b>Total</b>			<b>37</b>



**Transfer Degree Map: BMCC to Rennes School of Business**  
**International Bachelor Program in Management**  
**Finance & Banking, Sales & Marketing or Purchasing & Supply Chain Specialization**

3 – Year Suggested Plan for Transfer of A.S. in Digital Marketing 2019-2020 Catalog Year							
First Year - Freshman							
Semester One				Semester Two			
Course	University	Course Name	Crs.	Course	Requirement	Course Name	Crs.
ENG 101	Gen. Ed.	English Composition	3	MAR 100	Business/Major	Introduction to Marketing	3
BUS 104	Business/Major	Introduction to Business	3	ENG 201	Gen. Ed.	Introduction to Literature	3
MAT 150	Gen. Ed.	Introduction to Statistics	4	XXX xxx	Gen. Ed.	U.S. Experience in its Diversity Course	3
SPE 100	Gen. Ed.	Fundamentals of Speech	3	XXX xxx	Gen. Ed.	Individual and Society Course	3
XXX xxx	Gen. Elective	General Elective	3	XXX xxx	Gen. Ed.	World Culture & Global Issues Course	3
<b>Total</b>			<b>16</b>	<b>Total</b>			<b>15</b>
Second Year - Sophomore							
Semester Three				Semester Four			
Course	Requirement	Course Name	Crs.	Course	Requirement	Course Name	Crs.
MAR 330	Business/Major	Marketing Research & Analytics	3	MAR 340	Business/Major	Digital Marketing & Analytics	3
XXX xxx	Business/Major	Program Elective	3	BUS 110.5	Business/Major	Business Law for Digital Media	3
XXX xxx	Business/Major	Program Elective	3	XXX xxx	Gen. Ed.	Creative Expression Course	3
XXX xxx	Gen. Ed.	Life and Physical Science Course	3	XXX xxx	Business/Major	Program Elective	3
XXX xxx	Gen. Ed.	Scientific World Course	3	XXX xxx	Gen. Elective	General Elective	2
<b>Total</b>			<b>15</b>	<b>Total</b>			<b>14</b>
Summer Session							
Business Preparatory – Online Course ( <i>completed prior to entering the program in France, contact Rennes School of Business for course registration</i> )							
Third Year – Rennes School of Business (Rennes, France)							
Fall Semester				Spring Semester			
	Course Name		ECTS		Course Name		ECTS
Compulsory Modules in Mgmt.	International HR Management		4	Compulsory Modules in Mgmt.	Business Ethics		4
	Project Management		4		International Negotiation Skills		4
	Entrepreneurship and Innovation Mgmt: Fundamentals		4		Strategy		4
Specialization (select one track)	<b>Finance &amp; Banking:</b> Financial Mathematics, Concepts of Corporate Finance and Finance Analysis		4	Specialization (select one track)	<b>Finance &amp; Banking:</b> Financial Markets and Risk Management, Banking Systems and Services, and Fundamentals of Auditing		4
	<b>Sales &amp; Marketing:</b> Distribution and Channel Management, Marketing Metrics, and Salesmanship and Sales Force Management		4		<b>Sales &amp; Marketing:</b> Digital Marketing, Business to Business Marketing, and Merchandising		4
	<b>Purchasing &amp; Supply Chain:</b> Supply Chain Management, Purchase Management, and Inventory Management & Warehousing		4		<b>Purchasing &amp; Supply Chain:</b> Production Systems, Sourcing, and Transportation and Distribution		4
Language Modules (select one option)	French Language OR French Culture for International Students		3	Language Modules (select one option)	French Language OR French Culture for International Students		3
Transversal Skills	Presentation Guideline for Project Writing		---	Career Services	Career Coaching 2		---
Compulsory Events	International Fair		---	Bachelor Dissertation – Junior Specialist		10	
	Career Forum		---	Final Internship Junior Specialist: min. 8 weeks (May/December)		P/F	
			<b>27</b>	<b>Total</b>			<b>37</b>

**Transfer Degree Map: BMCC to Rennes School of Business**  
**International Bachelor Program in Management**  
**Finance & Banking, Sales & Marketing or Purchasing & Supply Chain Specialization**

3 – Year Suggested Plan for Transfer of A.S. in Financial Management 2019-2020 Catalog Year							
First Year - Freshman							
Semester One				Semester Two			
Course	University	Course Name	Crs.	Course	Requirement	Course Name	Crs.
MAT 206	Gen. Ed.	Precalculus	4	ENG 201	Gen. Ed.	Introduction to Literature	3
ENG 101	Gen. Ed.	English Composition	3	ACC 122	Business/Major	Accounting Principles I	3
BUS 104	Business/Major	Introduction to Business	3	MAT 301	Business/Major	Analytic Geometry and Calculus I	4
FNB 100	Business/Major	Introduction to Finance	3	SPE 100	Gen. Ed.	Fundamentals of Speech	3
XXX xxx	Gen. Elective	General Elective	2	ECO 201	Gen. Ed./Business	Macroeconomics	3
<b>Total</b>			<b>15</b>	<b>Total</b>			<b>16</b>
Second Year - Sophomore							
Semester Three				Semester Four			
Course	Requirement	Course Name	Crs.	Course	Requirement	Course Name	Crs.
XXX xxx	Business/Major	Program Elective	3	XXX xxx	Business/Major	Program Elective	3
XXX xxx	Business/Major	Program Elective	3	XXX xxx	Gen. Ed.	World Culture & Global Issues	3
XXX xxx	Gen. Ed.	Scientific World	3	BUS 110	Business/Major	Business Management Internship I	3
XXX xxx	Gen. Ed.	Life and Physical Science	3	ECO 202	Gen. Ed.	Microeconomics	3
XXX xxx	Gen. Ed.	Creative Expression	3	XXX xxx	Gen. Elective	General Elective	2
<b>Total</b>			<b>15</b>	<b>Total</b>			<b>14</b>
Summer Session							
Business Preparatory – Online Course (completed prior to entering the program in France, contact Rennes School of Business for course registration)							
Third Year – Rennes School of Business (Rennes, France)							
Fall Semester				Spring Semester			
	Course Name		ECTS		Course Name		ECTS
Compulsory Modules in Mgmt.	International HR Management		4	Compulsory Modules in Mgmt.	Business Ethics		4
	Project Management		4		International Negotiation Skills		4
	Entrepreneurship and Innovation Mgmt: Fundamentals		4		Strategy		4
Specialization (select one track)	<b>Finance &amp; Banking:</b> Financial Mathematics, Concepts of Corporate Finance and Finance Analysis		4	Specialization (select one track)	<b>Finance &amp; Banking:</b> Financial Markets and Risk Management, Banking Systems and Services, and Fundamentals of Auditing		4
	<b>Sales &amp; Marketing:</b> Distribution and Channel Management, Marketing Metrics, and Salesmanship and Sales Force Management		4		<b>Sales &amp; Marketing:</b> Digital Marketing, Business to Business Marketing, and Merchandising		4
	<b>Purchasing &amp; Supply Chain:</b> Supply Chain Management, Purchase Management, and Inventory Management & Warehousing		4		<b>Purchasing &amp; Supply Chain:</b> Production Systems, Sourcing, and Transportation and Distribution		4
Language Modules (select one option)	French Language OR French Culture for International Students		3	Language Modules (select one option)	French Language OR French Culture for International Students		3
Transversal Skills	Presentation Guideline for Project Writing		---	Career Services	Career Coaching 2		---
Compulsory Events	International Fair		---	Bachelor Dissertation – Junior Specialist		10	
	Career Forum		---	Final Internship Junior Specialist: min. 8 weeks (May/December)		P/F	
			<b>27</b>	<b>Total</b>			<b>37</b>

**Transfer Degree Map: BMCC to Rennes School of Business**  
**International Bachelor Program in Management**  
**Finance & Banking, Sales & Marketing or Purchasing & Supply Chain Specialization**

3 – Year Suggested Plan for Transfer of A.A.S. in Small Business Entrepreneurship 2019-2020 Catalog Year							
First Year - Freshman							
Semester One				Semester Two			
Course	University	Course Name	Crs.	Course	Requirement	Course Name	Crs.
ENG 101	Gen. Ed.	English Composition	3	ENG 201	Gen. Ed.	Introduction to Literature	3
BUS 104	Business/Major	Introduction to Business	3	BUS 110	Business/Major	Business Management Internship I	3
CIS 100	Major	Introduction to Computer Applications	3	ECO 201	Gen. Ed./Business	Macroeconomics	3
SPE 100	Gen. Ed.	Fundamentals of Speech	3	MAR 100	Business/Major	Introduction to Marketing	3
MAT 150	Gen. Ed.	Introduction to Statistics	4	SBE 100	Business/Major	Product and Service Creation	3
<b>Total</b>			<b>16</b>	<b>Total</b>			<b>15</b>
Second Year - Sophomore							
Semester Three				Semester Four			
Course	Requirement	Course Name	Crs.	Course	Requirement	Course Name	Crs.
BUS 150	Business/Major	Business Communication	3	ACC 122	Business/Major	Accounting Principles I	3
BUS 210	Business/Major	Business Methods	3	CED 365	Business/Major	SBE Internship	2
FNB 100	Business/Major	Introduction to Finance	3	AST 110	Gen. Ed.	General Astronomy	4
MAR 320	Business/Major	Retail Organization, Operation & Buying	3	SBE 400	Business/Major	Small Business Management	3
SBE 201	Business/Major	International Business	3	XXX xxx	Gen. Elective	General Elective	2
<b>Total</b>			<b>15</b>	<b>Total</b>			<b>14</b>
Summer Session							
Business Preparatory – Online Course ( <i>completed prior to entering the program in France, contact Rennes School of Business for course registration</i> )							
Third Year – Rennes School of Business (Rennes, France)							
Fall Semester				Spring Semester			
	Course Name		ECTS		Course Name		ECTS
Compulsory Modules in Mgmt.	International HR Management		4	Compulsory Modules in Mgmt.	Business Ethics		4
	Project Management		4		International Negotiation Skills		4
	Entrepreneurship and Innovation Mgmt: Fundamentals		4		Strategy		4
Specialization (select one track)	<b>Finance &amp; Banking:</b> Financial Mathematics, Concepts of Corporate Finance and Finance Analysis		4	Specialization (select one track)	<b>Finance &amp; Banking:</b> Financial Markets and Risk Management, Banking Systems and Services, and Fundamentals of Auditing		4
	<b>Sales &amp; Marketing:</b> Distribution and Channel Management, Marketing Metrics, and Salesmanship and Sales Force Management		4		<b>Sales &amp; Marketing:</b> Digital Marketing, Business to Business Marketing, and Merchandising		4
	<b>Purchasing &amp; Supply Chain:</b> Supply Chain Management, Purchase Management, and Inventory Management & Warehousing		4		<b>Purchasing &amp; Supply Chain:</b> Production Systems, Sourcing, and Transportation and Distribution		4
Language Modules (select one option)	French Language OR French Culture for International Students		3	Language Modules (select one option)	French Language OR French Culture for International Students		3
Transversal Skills	Presentation Guideline for Project Writing		---	Career Services	Career Coaching 2		---
Compulsory Events	International Fair		---	Bachelor Dissertation – Junior Specialist		10	
	Career Forum		---	Final Internship Junior Specialist: min. 8 weeks (May/December)		P/F	
			<b>27</b>		<b>Total</b>		<b>37</b>