ARTICULATION AGREEMENT FORM

A. SENDING AND RECEIVING INSTITUTIONS

Sending College: Borough of Manhattan Community College, CUNY
Department: Business Management
Program: Small Business Entrepreneurship
Degree: Associate in Applied Sciences (A.A.S.)

Receiving College: York College, CUNY
Department: Business and Economics
Program: Business Administration - Entrepreneurship
Degree: Bachelor of Science (B.S.)

B. ADMISSION REQUIREMENTS FOR SENIOR COLLEGE PROGRAM

- The A.A.S. degree and a minimum GPA of 2.00
- Grade of C or better in freshman English composition, its equivalent, or a higher-level English course
- Passing grade in a minimum 3-credit college-level, credit-bearing mathematics course

Total transfer credits granted toward the baccalaureate degree: 60

Total additional credits required at the senior college to complete baccalaureate degree: 60

Total credits required for the Business Administration Program: 120

C. TRANSFER CREDITS AWARDED

Borough of Manhattan Community College graduates who complete the Associate in
Applied Science degree (A.A.S.), in Small Business Entrepreneurship will receive 60 credits toward the
Bachelor of Science (B.S.) degree in Business Administration – Entrepreneurship at York College.

A.A.S. in Small Business Entrepreneurship

Common Core	
Required Common Core	
English Composition ENG 101 – English Composition ENG 201 – Introduction to Literature	6
Mathematical & Quantitative Reasoning MAT 150 – Introduction to Statistics or	4
Life & Physical Sciences Science – Choose 1 from AST110 or PHY110	4
Total Required Common Core	14
Flexible Core	
Creative Expression SPE 100 – Fundamentals of Speech	3
Total Flexible Core	3
Total Common Core	17
Curriculum Requirements	
BUS 104 – Introduction to Business	3
BUS 110 – Business Law	3
BUS 150 – Business Communication	3
BUS 210 – Business Methods	3
ACC 122 – Accounting Principles I	3
CED 365 – SBE Internship	2
CIS 100 – Intro to Comp. Applications	3
FNB 100 – Introduction to Finance	3
MAR 100 – Introduction to Marketing	3
SBE 100 – Product & Service Creation	3
SBE 201– International Business	3
MAR 320 – Retail Organization, Operation & Buying	3
SBE 400 – Small Business Management	3
General Elective	2
ECO 201 – Macroeconomics or ECO 202 – Microeconomics	3
Total Curriculum Credits	43
Total Program Credits	60

D. SUMMARY OF TRANSFER CREDITS FROM BMCC & TRANSFER CREDITS TO BE COMPLETED AT YORK COLLEGE

BUSINESS ADMINSTRATION Track #2 – Entrepreneurship Program	TOTAL NUMBER OF CREDITS	TRANSFER CREDITS FROM BMCC	CREDITS TO BE COMPLETED AT YORK COLLEGE
GENERAL EDUCATION REQUIREMENTS	30	15	15
COLLEGE OPTION	6	0	6
COMMON BODY OF KNOWLEDGE	30[1]	15	15
TRACK #2 REQUIRED COURSES	15	9	6
TRACK #2 ELECTIVES	21	3	18
GENERAL ELECTIVES	18	18	0
TOTAL	**120**	**60**	**60**

---

[1] The Accounting Principles I course (ACC 122) taken at BMCC is only 3 credits. As the course is equivalent to the Principles of Accounting I course (ACC 101) at York, there is 1 additional general elective credit which is satisfied at BMCC.

E. SENIOR COLLEGE UPPER DIVISION COURSES REMAINING FOR BACCALAUREATE DEGREE

Courses students will be required to take at York after completing the A.A.S. in Small Business Entrepreneurship at BMCC.

GENERAL EDUCATION REQUIREMENTS	
Note: BMCC Students will need to complete 20 credits of General Education Requirements including 6 credits of College Option	20
COMMON BODY OF KNOWLEDGE	
ACC 102 – Principles of Accounting II OR ACC 103- Principles of Managerial Accounting	4
BUS 301 - Management Practice & Theory	3
BUS 348 - Production/ Operations Management	3
BUS 430- Ethics, Governance& Accountability	3
BUS 481 -Strategic Management	3
Subtotal	16
TRACK #2 REQUIRED COURSES	
BUS 357 – Family Business	3
PSY 252 – Leadership, Motivation & Power	3
Subtotal	6
TRACK #2 ELECTIVES (Choose 6 courses of the following)	
BUS311 Human Resource Management	3
BUS312 Employee Relations	3
MKT346 International Marketing	3
MKT347 Consumer Behavior	3
ECON310 Public Finance	3
ECON331 Economics of Underdeveloped Areas	3
ECON340 International Economics	3
ECON420 Advanced Economics Statistics	3
ECON421 Econometrics	3
BUS 491 Independent Study in Management	3
Subtotal	18
COURSES REMAINING FOR BACCALAUREATE DEGREE	60

F. AGREEMENT FOLLOW-UP PROCEDURES

1. **Procedures for reviewing, updating, modifying or terminating agreement:**
   When either of the degree programs involved in this agreement undergoes a change, the agreement will be reviewed and revised accordingly by faculty from each institution's respective departments or programs, selected by their Chairpersons and/or program directors.

2. **Procedures for evaluating agreement (i.e., tracking the number of students who transfer under the articulation agreement and their success):**
   Each year York College will provide Borough of Manhattan Community College (BMCC) with the following information: a) the number of BMCC graduates who applied to the program; b) the number of BMCC students who were accepted into the program; c) and the number of BMCC students who enrolled; d) the aggregate GPA of these enrolled students at York

3. **Sending and receiving college procedures for publicizing agreement (e.g., college catalogs, transfer advisers, websites, etc.):**
   - This articulation agreement will be publicized on both the BMCC website and the York College website.
   - Transfer advisors at BMCC will promote this agreement with eligible students.

Effective Date: Fall 2015